

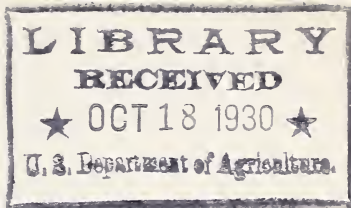
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62, 83

9/28



"DESERT DREAM"  
\$5.00 Collection Blooming Size Cacti.

# CACTI

and

## Their Culture

Price 25 cents

Copyright, 1928 by  
MEXICAN TRADING COMPANY  
EL PASO, TEXAS



**No. 73 Desert Dream**  
**\$5.00 Selection of Cacti**  
 together with  
**Hand decorated Mexican**  
**Pottery Bowl.**

Will attract more attention than any growing thing you have, especially when in bloom. Ten plants. A breath of the Desert makes a delightful present or keepsake.



**Introducing Maria**

**No. 74.**

My name is Maria. I am not much for looks, but children love me and I love them. My home has always been in the desert. It was there that I learned to be patient with all living things. Many times I have been miles and miles from water and food, yet, by steady plodding, I finally reached both. It's a good thing I don't eat or drink much. I walk slowly, sedately, trot a little once in a while if it affords enjoyment to those with me. I've had many, many desert day dreams. The greatest one of all was to, at some time, be able to find a home among children who would be kind to me so that I, in turn, could show them how full of love and kindness my heart really is for them.

My friends here only ask \$30.00 for me, you to pay my expressage. Please send this amount and I will have them crate me, fill my crate with nice, clean alfalfa hay, loan me a bucket so that Mr. Expressman will water me, and I will be on my way to you at the earliest possible moment. Adios.

**Maria—The Song Bird of the Desert.**

## **SPECIAL OFFER**

If you are interested in increasing your Cacti Collection, it will pay you to take advantage of this special offer. All plants guaranteed to be fresh and of blooming size.

25 Different Varieties.....	\$6.00
10 Different Varieties.....	\$2.75
5 Different Varieties.....	\$1.50
3-inch Bowl and 1 Cactus.....	75c

## **MEXICAN POTTERY**

New design bowls, painted in assorted colors with designs in different colors. Each bowl is well shaped, and stands on three legs.

3-inch Bowl.....	\$ .50
4-inch Bowl.....	.60
5-inch Bowl.....	.75
6-inch Bowl.....	1.00
8-inch Bowl.....	1.50

Return this card with order and we will give one extra Cactus, or one three-inch bowl.

**WE PAY POSTAGE**

**Mexican Trading Co., Two Republics Bldg., El Paso, Texas**





# IN THE LAND OF ROMANCE

El Paso, the magic city that grew out of the desert, is in the center of a land of romance. Beyond the irrigated fields of the El Paso valleys lies the enchanted desert with all of its color, form and illusion. The mountains and mesas make a wonderful pictorial background for the desert setting and the play of lights, shadows and cloud figures on the mountains and the pastel shades at sunset time make the El Paso Southwest a land of historical romance. Tourists visiting the Southwest for the first time are urged to make their headquarters in El Paso and visit the many places of interest nearby—The Carlsbad Caverns, White Sands, Hueco Tanks, Indian Villages, C. Juarez, Old Mexico, and many other places. Good roads to all points.

## No. 1. *Cereus Giganteus* or Giant Cacti

Also known as the *Cereus Carnegiea* is the largest or tallest Cacti in existence. A native of Arizona where there are large forests of these strange, stately plants. They are "Camel Plants of the Desert" and nature has provided reservoirs within themselves in which they store moisture, water and food in large tubes which run the whole length of the Cacti. It is from this source that the plant gets its life.

There is no other plant in existence that is so peculiarly constructed that will live without water for months, drawing from its own store water for itself. The greater part of the year it is dormant. The growing season is at the blooming period which usually is in July. The blossoms are very pretty and odd. Every half inch or so from top to bottom on each rib will have a flower with a white and pinkish tint, and when in bloom is a gorgeous and wonderful sight. The height they reach at maturity is about 45 to 50 feet. They are well protected by spines from one to two inches long on each rib defying the touch of man or beast. These plants can be easily transplanted and shipped a long distance with very little danger of loss. They are especially adapted for landscaping Spanish or Moorish homes. Will stand a considerable amount of cold. Where the climatic conditions are such that Oleander and other flowering shrubs have to be winter wrapped these also can be protected in this way with no danger at all of being killed by severe frost.

They should be planted in a sandy loam with a mixture of building lime, no fertilizer is required, water not more than twice a month, a good sunny exposure, and all will be well.



*Cereus Giganteus*

## PRICES:

By freight or express at buyer's expense.

6 inches .....	\$ 2.00	8 ft. ....	\$ 40.00
1 ft. ....	3.00	10 ft. ....	60.00
2 ft. ....	4.00	12 ft. ....	80.00
3 ft. ....	6.00	14 ft. ....	125.00
4 ft. ....	10.00	16 ft. ....	150.00
5 ft. ....	15.00	18 ft. ....	175.00
6 ft. ....	20.00	20 ft. ....	200.00

F. O. B. Shipping Point

## A GROWING DEMAND

A revival of interest in the growing of Cacti and other odd forms of plant life, for pleasure, due either to a genuine fancy for something out of the ordinary or a desire for something different and hard to procure, has seemed to be sufficiently strong to warrant the publishing of this booklet.

A few Cacti in a window seldom fail to attract immediate attention, and form a subject of conversation with a guest at once. The plants require so little care, last practically a lifetime, and when in bloom usually cause quite a sensation in the neighborhood. Just the plant for steam heated apartments.

The only reason Cacti are so seldom seen is that no florist offers them for sale, and there has been no way to procure one except by begging a "slip" from a friend who has a plant big enough to spare an offset.



## A CACTUS ROCKERY

To set them out in an outdoor rockery is the best way to derive real satisfaction from the possession of a Cactus collection. Visitors to the garden never fail to be attracted to the odd-looking plants that seem so much at home among the stones and sand of the rockery. There are quite a number of Alpine plants, used as ground covering, that are hardy and can stay permanently where planted. These form a very pretty background between the Cactus specimens and add wonderfully to the beauty and interest of the rockery.

First, select the sunniest, most sheltered spot in the garden, the south side of a building, hedge, or clump of bushes preferably. Dig a hole a foot deep, the size you intend making the rockery, and fill in with stones or chinders sifted from ashes. Build a stone wall without mortar, filling crevices with small stones to prevent the sand escaping through, to the height of another

foot and fill in with smaller stones and chinders, another six inches. Next, pile in roughly as uneven shaped stones as can be procured. Water-worn sandstone is excellent because there are holes and hollows in their surface that afford lodgment for soil and give cover plants something to root in. Then fill all spaces with soil made up of sand, clay and woods earth, equal parts well mixed. In the larger openings, sink the pots containing the Cactus plants, arranging according to taste, and between these, wherever lodgment can be found, plant bits of cover succulents. These last quickly spread over the surface, and the result is the greatest attention compeller in the garden. The more striking globular and stout stemmed Cereus of course, excite the most wonder, but even the quite common Prickly Pear in variety have a startling effect.



## Cultivation of Cacti

It is only necessary to consider the conditions under which the Cactus grows and thrives in its native wilds to reproduce as nearly as possible such an environment for the prickly things in our homes or conservatories. On the desert these plants endure long periods of burning drought, and seem to be quite indifferent to it. In addition to the light for existence without water, in all likelihood all the soil the cactus has for its roots to take substance from is a little sand, lodged in a crack in the rocks without the least pretention of plant food mixed with it. We can't reproduce the rocky conditions in our homes, but we can give the plant the sandy soil, and be sufficiently stingy with the water supply, also let the plants have the hottest, sunniest spot in our windows. Get as near to nature's way as possible and results should be good. A good soil mixture for all globular Cacti, and Opuntias, is made of equal parts friable clay, sand and woods earth, well mixed. The sand appears to predominate, but it has enough humus for these easily satisfied plants, and gives the good drainage that is absolutely essential. For Phyllocacti, which are not a desert plant, add double the quantity of wood's earth recommended for the Cactus. The same mixture will do for all the succulents which while all are native to countries where they get little rain, are not averse to slightly improved conditions and stand watering quite freely, if drainage is well provided for.

## Planting

A good rule to follow in potting a Cactus is first put in an inch or so, according to the size of the pot, of small stones, coal ash cinders or broken pots; above this put the soil as described for globular Cacti, leaving a cone-shaped hollow in center, and in this put clear sand, planting the Cactus in this last. Trim roots before potting. The new roots, as formed, spread into the lower soil and the coarse material at the bottom insures perfect drainage.

## Increasing Cacti

Cacti are usually increased by rooting offsets or cuttings. Some varieties, such as *Cereus*, *Echinopsis Mamillarias* and some *Echinocereus*, frequently throw out new branches, or subdivide into clusters. These offsets or branches, if cut or broken off, should be laid up on a board to dry for several days. When the cut portion has healed over it may be set in sand, not too far in, but near the surface. A stake tied to the cutting, and driven into the sand till the Cactus just rests on top is the safest way. Moisture must be given very sparingly or the cutting will rot. When rooted, plant as explained before. Drying, or curing the cut end of the cutting is most important and a week is not too long to expose it in a sunny spot.

Quick growing sorts like *Opuntias* or *Cerei* may be grown from seed but the heavy *Echinocacti* are too slow growers for this method to prove successful, and it is necessary to bring the grown plants from their desert homes to see them in their perfection.

## NO. 2. ANHALONIUMS

The general treatment that best suits this genus is to plant in coarse, gravelly sand, and give very little water, none at all in winter.

**A. Fissuratum** (Living Rock). One of the greatest curiosities in the plant kingdom, looking as though carved from stone in a most intricate fashion, with its horny covered tubercles arranged in rosette shape, called by the Indians "Star Rock," and "dry whiskey," the latter name because the eating of the pulp had an exhilarating effect on them. It is found in dry, rocky places, and where rain seldom falls, and looking so much like a stone is hard to find. Its home is along the Mexican border, near the Great Bend of the Rio Grande, in Texas, and extending southward into Northern Mexico. It bears a pretty pink or lilac colored flower, opening in a succession in June and July, sometimes later.

Postpaid, small size, 50c; medium size, \$1.00; large size, \$1.50.

## NO. 3. CEREUS

**Cultivation** The *Cerei* will stand a high temperature, and do exceptionally well in a conservatory, though some growers have had good results growing them outdoors or on warm verandas, in summer, and giving them resting quarters inside in winter.

Most of them will stand a little better soil than other Cacti, but they are not over particular. A nice, light loam with equal parts of sand suits them quite well, and is safer than trying to enrich the soil and force growth and bloom. When well established, and become thoroughly pot-bound, a little well rotted cow manure may be worked into the surface soil in the growing and blooming season. All grow readily from cuttings, and it is from the climbing varieties that most of the grafting stock is taken. Hybridizing the different varieties is also an interesting and satisfactory process.

Price, postpaid, small size, \$1.25. By freight or express at buyer's expense. Medium, \$2.50; large, \$5.00.

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Order by number to avoid mistakes.



E. Horizontalonius

### No. 13. Cacti Seed

Liberal Packet, 25c.  
Five for \$1.00, postpaid.



E. Intertextus

## ECHINOCACTUS

This genus includes the heavy spined globular Cacti, named from "Echino" or "horn-bearing" Cactus. To many fanciers they are the most beautiful of all. Then, too, the Echinocacti are so independent in the self-possession way they sit in their places, not easily moved or disturbed, that they command admiration. They are mostly found in Mexico, but a number of very fine sorts are found in Texas, Arizona and Southern California. They grow in rocky, dry places, and will endure long periods of drought without visible ill effects. The soil that best suits them is a coarse sand and light loam, about in equal parts. Good drainage is essential, and with that and given good light, these plants are not so particular about the careful watering as some others of the family.

**No. 4. E. Horizontalonius** A very handsome sort, found in quite a wide stretch of country along the Texas and Mexico boundary, from El Paso to Eagle Pass. Its color is quite distinct from the others, being a gray with the green plant showing through; gets the name "Nigger-head" in some localities. The cut shows the plant well. Spines are very stout, but not particularly sharp, and the plant is easy to handle. Flowers are especially handsome and on sunny days seem to spring like magic through the thick network of spines at the top of the plant. Color a bright pink with a purple shade, the buds are covered with a cottony coat that protects them from the spines till they get through them. It must be given scarcely any water, as it decays very easily until it has taken root after being moved.

Price, postpaid, small size 50c, by freight or express at buyer's expense; medium \$1.00; large \$1.50.

**No. 5. E. Intertextus** This looks like the Echinocereus family, its flattened rosettes of spines covering the plant like a network. Never grows large. Found in Texas and not easy to get. Flowers purple and white. Very early bloomer.

Postpaid 35c, 60c and 80c.

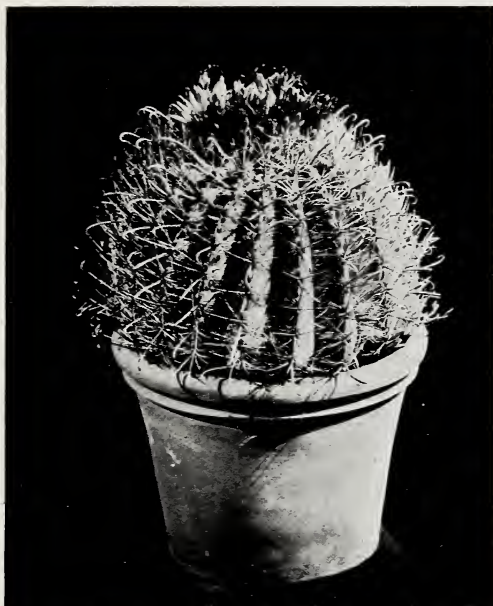
**No. 6. E. Johnsonii** Very fine, early bloomer, upright grower, densely covered with stiff grayish spines that turn to a blackish crimson when wet, old specimens grow to six inches in diameter and 12 to 18 inches high, white flowers covering the top of the plant.

Postpaid, small size, \$1.50. By freight or express at purchaser's expense. Medium \$2.50; large \$5.00.



E. Wislizenii





Showing 25-lb. Size E. Wislizenii



Showing 50-lb. Size E. Wislizenii

### No. 13. Cacti Seed

Liberal Packet, 25c.  
Five for \$1.00, postpaid.



Showing 200-lb. Size E. Wislizenii

### No. 7. E. Wislizenii (Fish Hook Cactus)

—Found in region around El Paso, Texas, and westward into Arizona. One of the largest varieties, second only to E. Visnaga. A perfect plant, is indeed a fine specimen when about 2 feet in diameter, and covered with strong brown spines, the central formed into a perfect hook of great strength, and often 6 inches long. It blossoms in July, August and September. Color of bloom, yellow and orange. After blooming it is followed with large yellow seed pods that stay on for months, lending a pretty effect all winter. Our specimens are grand in form, but mostly large in size, as small plants are scarce.

Postpaid, small size, 75c; by freight or express at buyer's expense. Approximate weight—5 lb. size, \$1.50; 10 lb. size, \$3.00; 25 lb. size, \$5.00; 50 lb. size, \$10.00; 100 lb. size, \$15.00; 200 lb. size, \$25.00.

If your cacti seem to be rotting, unpot and cut off the rotted spots, sprinkle slacked lime or sulphur over the affected parts. Let lay in the sun for a week, or until dried out, then replant with propagating sand next to plant.

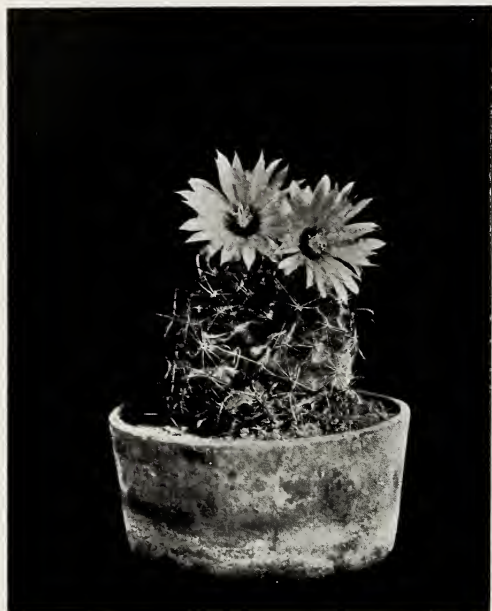
Insects may be killed with a weak coal oil emulsion.

Take one teaspoonful of oil to a cup of sweet milk, mix well, and add 2 gallons of water, and spray the affected plant. With the charcoal at bottom of drainage, and lime in soil, you should not be troubled with rot.

You may root cuttings in charcoal, or in propagating sand.

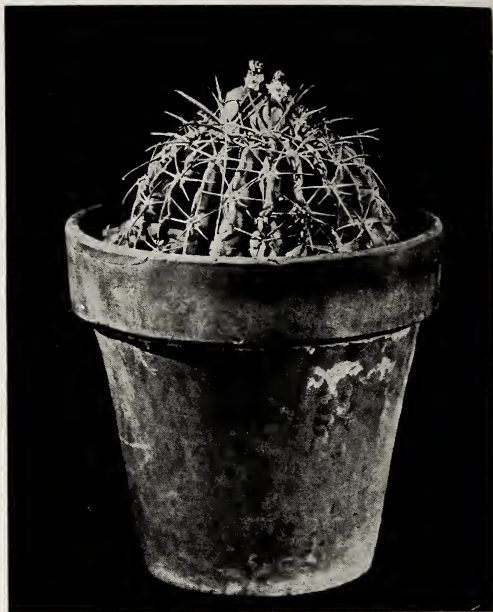
### No. 8. Mexican Cactus Candy

Here's a chance to taste the Mexican national confection—cactus candy—yet made under the most sanitary surroundings in an American factory well lighted and scrupulously clean. This is a 7 ounce box of Mexican cactus candy, chocolate coated and packed in an attractive basket. This typical Mexican package, only \$1.35, delivered to you. This is especially attractive for sending as gifts to friends together with the Mexican desert cactus garden. Genuine Cactus Candy is made from this cactus.

**E. Setispinus**

### No. 8. Cactus Candy

A rich delicacy, fresh from the desert. Made from the heart of cactus described at page 5 of this catalog. This desert dainty, 7 oz. size, packed in Mexican imported basket with reproduction of Aztec Calendar. Postage prepaid. \$1.35 each.

**E. Texensis**

**No. 9. E. Uncinatus** A beautiful small growing sort, its beauty being in the spines, which are mostly purple, four in each nest, hooked at the tip, and the central spine very long, yellow and also hooked, making a fine contrast. Has a strange flower like purple fish scales overlapping, and almost enclosing a deep lilac bloom. Very scarce.

Postpaid, small size, 50c; by freight or express at purchaser's expense. Medium, \$1.00; large, \$1.75.

**No. 10. E. Viridescens** A California plant, found near San Diego. The spines are a brilliant red when young, turning to gray when old. The plant is a lively green, and though not often seen in collections is well worthy of a place, being quite distinct. Flowers greenish yellow, not very striking.

Postpaid, small size, 60c.

**No. 11. E. Setispinus** Southern Texas. A very satisfactory sort, not particularly handsome but easily grown, and a profuse bloomer. Central spine is hooked. Flowers two and one-half inches across, bright yellow with crimson center. Blooms six to seven months in year.

Postpaid, nice strong plants, 80c each.

**No. 12. E. Texensis** Native of Southern Texas and Northern Mexico. A low cushion formed plant, very easily grown and a good bloomer. Flowers very handsome, bright pink, the edges beautifully fringed. No collector should be without this plant. Grows to a foot in diameter.

Postpaid, small size, 50c; by freight or express at buyer's expense. Medium size, \$2.50; large, \$4.00.

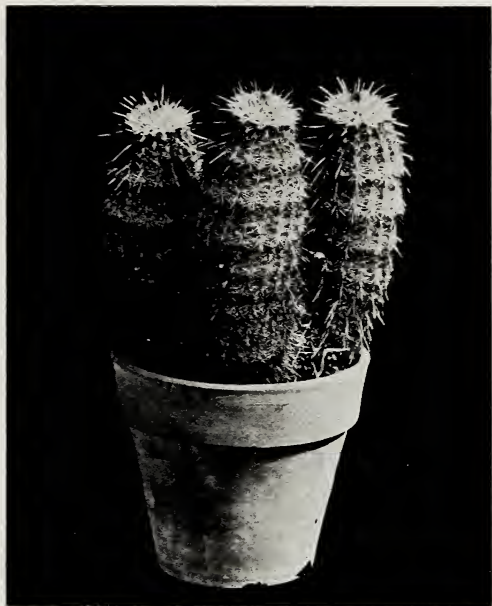
### No. 13. Cacti Seed

Sow seed in a shallow box or flower pot saucer, only slightly covering them with a sprinkling of sand. Moisten carefully, and lay about an inch of loose moss over them to shade the tender sprouts, never allowing direct sun heat to dry them out till they have taken good root.

Liberal Packet, 25c; five for \$1.00, postpaid.

**E. Uncinatus**



**E. Viridiflorus**

## No. 8. Cactus Candy

A rich delicacy, fresh from the desert. Made from the heart of cactus described at page 5 of this catalog. This desert dainty, 7 oz. size, packed in Mexican imported basket with reproduction of Aztec Calendar. Postage prepaid. \$1.35 each.

**E. Dasyacanthus**

# ECHINOCEREUS

A class of plants apparently allied to the Cereus family, but generally of low growth and in clusters. It contains some very handsome specimens in themselves, but the class is valued most for the abundance and beauty of its bloom. No other branch of the Cactus family will give a tithe of the gorgeous display that a good collection of Echinocereus will. They show many shades of red, salmon, pink, purple and yellow, and if well rested all winter can be depended on to respond liberally to the first rays of spring heat, and delight their fortunate owner. The bloom is in most cases, very large, from two inches across on the E. Enneacanthus, to five and six inches, the purple bloom of E. Engelmanni, the pink flowers of E. Pectinatus, and the grand yellow blossoms of E. Dasyacanthus, easily attaining that size. Once established they are easy to care for if the one essential of perfect winter rest is attended to. Do not water from October to March or April.

## Cultivation

These plants require a more sandy soil than the Echinocacti, the proportion being two-thirds very coarse sand to one-third loam. Even this should be below the surface, and allowing the plant itself to rest on clear sand, the coarser the better. They will do well in the hottest situation and the dryer corners of the conservatory, and need never be thoroughly watered even in growing season. Those that stand water best are so marked in the descriptions following.

## No. 14. E. Viridiflorus

In form very much like E. Chloranthus, but much more brilliant in color, a deep blood red being the predominating color of the spines. Green blossoms. Found from Southern Arizona, around El Paso, to Colorado. Old plants require careful watering. Hardy.

Postpaid, small size, 50c; by freight or express at buyer's expense. Medium cluster, \$1.00; large cluster, \$1.50.

## No. 15. E. Dasyacanthus

Very much like E. Candicans in form, only lacking the brilliant color of spines of the latter. Its bloom, which is very large, is a fine yellow, getting lighter towards the center and turning to green. A splendid plant grown with other sorts. Will stand water in summer, but wants its winter rest.

Postpaid, small size, 40c; by freight or express at buyer's expense. Handsome medium cluster, \$1.50; extra large cluster, \$2.50.

## No. 16. E. C. Pectinatus

Stems two to 6 inches high by two to three inches in diameter, usually solitary, but sometimes in small clusters, greyish green ribs of which there are from twelve to eighteen, covered with whitish wool and white, brown or rose tinted spines. Flowers produced on top of stems, the short tube clothed with wooly spines. Spread of the petals 3 to 5 inches, deep rose, semi-double, anthers yellow; stigma bright green. The flowers are as fragrant as honey suckles and the most handsome of the native Texas globular cacti; the large bloom on a two inch plant gives it a top heavy appearance. Water carefully.

Postpaid, medium size, \$1.00.

## No. 17. E. Conoideus

A neat grower, large, and with regular spines of black and white mixture. Fine bloomer, flowers purple and nearly six inches across. A native of Southern Arizona. Needs careful watering.

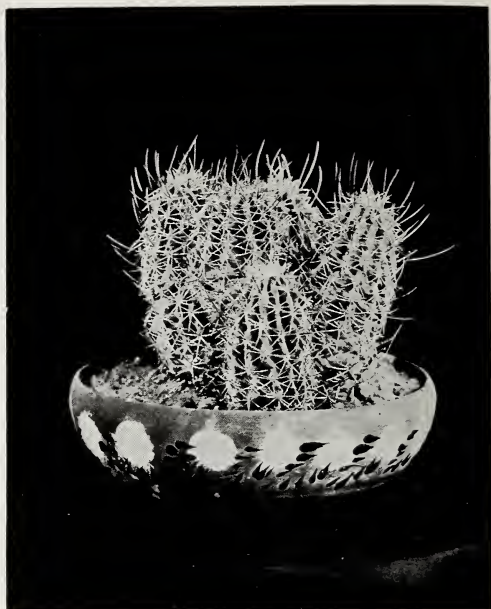
Postpaid, small cluster, \$1.00; by freight or express at buyer's expense. Medium cluster, \$2.50; large cluster, \$5.00.

## No. 13. Cacti Seed

Sow seed in a shallow box or flower pot saucer, only slightly covering them with a sprinkling of sand. Moisten carefully, and lay about an inch of loose moss over them to shade the tender sprouts, never allowing direct sun heat to dry them out till they have taken good root.

Liberal Packet, 25c; five for \$1.00, postpaid.



**E. Conoideus****E. Fendleri**

### No. 13. Cacti Seed

Liberal Packet, 25c.  
Five for \$1.00, postpaid.

**No. 18. E. Fendleri** Of the *E. Conoideus* type, but with longer spines. Fine purple flowers six inches across. Water carefully.

Postpaid, small cluster, 50c; by freight or express at buyer's expense. Medium cluster, 75c; large cluster, \$1.00.

**No. 19. E. Engelmanni** From the Mohave Desert, and named for its discoverer, Dr. Engelmann. A plant of great beauty, as its spines show great contrasts, on some plants being a creamy color, on others almost jet black, with red and white mixed, and others still with a variegation of red, white, brown, yellow and red. Spines are long and a plant requires a large amount of space to pack for shipment. Its flowers are also very fine, six inches across, of a rich purple shade. It has three distinct sections. *E. Eng. Var Albispinus*, creamy white spines. *E. Eng. Var Variegatus*, variegated spines, and *E. Eng. Chrysocentrus*, black spined. Water carefully.

Postpaid, small size, 75c; by freight or express at purchaser's expense. Medium size, \$2.50; large size, \$5.00.

### No. 20. E. C. Enneacanthus

Stems six inches to two feet in height, by two inches in diameter, cylindrical. Light green in color, forms very large clusters, sometimes hundreds of heads. Ribs shallow; spines straight, yellowish to black, about one inch long. Flowers borne in May and June near top of stem, petals deep purple; stamens yellow. Fruit delicious.

Postpaid, small cluster, \$1.25; by freight or express at buyer's expense. Medium cluster, \$2.50; large cluster, \$4.50.

**No. 21. E. Rosei** Grows similarly to *Polycanthus*, but has finer spines, grows taller. A very beautiful plant. Blossoms red. Water carefully.

In large sizes only. By freight or express at purchaser's expense. Small size, \$1.00; medium cluster, \$2.00; large cluster, \$3.50.

**E. Rosei**



E. Candicans

## No. 8. Cactus Candy

A rich delicacy, fresh from the desert. Made from the heart of cactus described at page 5 of this catalog. This desert dainty, 7 oz. size, packed in Mexican imported basket with reproduction of Aztec Calendar. Postage prepaid, \$1.35 each.



E. Chloranthus

**No. 22. E. Candicans** The Rainbow Cactus, so-called from the way in which the spines are colored in circles round the plant, shading from yellow to bright red alternately. Called *Cereus Rigidissimus* by some writers from its rigid and prim appearance. Its beauty lies not only in its bright colored spines, but in its handsome flowers also. The color of the large flower (5 to 6 inches) is an outer circle of purplish pink, shading to white and merging into green in the center. Found in Northern Mexico and along the Arizona boundary. The supply is uncertain, but every effort is made to keep up the stock. Needs little water and very sandy soil.

Postpaid, small size, 50c; by freight or express at buyer's expense. Medium size, \$1.00; large size, \$1.50.

**No. 23. E. Chloranthus** A slender upright plant with pretty spines, a combination of white and purple in color. Flowers a greenish shade borne abundantly. Found near El Paso, Texas. Water carefully.

Postpaid, small size, 35c; by freight or express at buyer's expense. Medium cluster, \$1.00; large specimen cluster, \$1.50.

**No. 24. E. Berlandieri** The smallest grower and one of the finest bloomers of the class. The illustration shows a small plant, not more than two inches in height and in a 3-inch pot, with four large flowers open at once. The flowers are four inches across; color is bright purple, shading to white in the center. A most excellent sort, standing more water than most others. Being a dwarf sort, plants are small. It is an ideal window box or hanging basket plant; has fine fruit.

Postpaid, small size, 50c; medium, 75c.

## No. 13. Cacti Seed

Sow seed in a shallow box or flower pot saucer, only slightly covering them with a sprinkling of sand. Moisten carefully, and lay about an inch of loose moss over them to shade the tender sprouts, never allowing direct sun heat to dry them out till they have taken good root.

Liberal packet, 25c; five for \$1.00; postpaid.



E. Berlandieri



## No. 8. Cactus Candy

A rich delicacy, fresh from the desert. Made from the heart of cactus described at page 5 of this catalog. This desert dainty, 7 oz. size, packed in Mexican imported basket with reproduction of Aztec Calendar. Postage prepaid, \$1.35 each.

**No. 25. E. Coespitosus** The Lace Cactus. The cut shows the plant well, and also its free blooming habit. We consider it the easiest to manage and most satisfactory of the class. Found in Texas in quite a large district. Stands water well in growing season. Fine large pink blooms. May and June.

Postpaid, small size, 75c; medium, \$1.00.

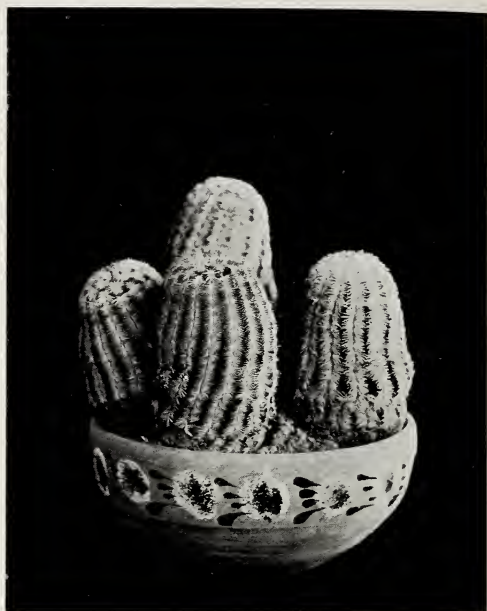
**No. 26. E. Stramineus** (The Strawberry Cactus) The common name is suggested by the delicious brownish red berries, crisp and juicy, which taste like strawberries. The green, spiny heads, hundreds in number in favorable places, are closely massed, forming great oval clusters three or four feet in diameter. The heads are covered thickly with long slender spines, and from the side spring the brilliant purple flowers. These plants thrive on limestone ledges, and must have good drainage with rocks and sand. Water carefully.

Postpaid, small size, 75c; by freight or express at purchaser's expense. Medium cluster, \$1.50; large cluster, \$2.50; extra large specimen cluster, \$5.00.

**No. 27. E. Polyachanthus** The stoutest growing one of this class, single heads being often six inches in diameter, and 16 inches high. Forms a fine mass when old. Flowers are larger than E. Enneacanthus, and a lighter shade of salmon red. Plants are heavy. Water carefully.

Postpaid, small size, 50c; by freight or express at purchaser's expense. Medium cluster, \$1.50; large cluster, \$2.50; extra large specimen, \$5.00.

Cactus from seed is very interesting to grow. We can supply liberal packages at 25c each or 5 for \$1.00, with instructions how to plant.



E. Coespitosus

## No. 13. Cacti Seed

Liberal Packet, 25c.

Five for \$1.00, postpaid.



E. Polyachanthus



E. Stramineus

## MAMILLARIAS

A most interesting group of small globular plants, usually forming clusters of many heads, but sometimes remaining obstinately single and reaching a size in some cases, as *M. Nogalensis*, of six to seven inches in diameter, the opposite of this being the tiny *M. Micromeris*, that is blooming size when no larger than a lady's thimble. While there is not a very great variation of form to a casual observer, yet the student finds a good collection of these pretty Cacti well worthy of close study, discovering as he will that many varieties are sharply distinct in form of tubercle and plant. The spines, too, are a leading feature of these cushion-like little gems, and give every species a distinctiveness that lends to the charm of growing a large number of Mamillarias together. On many of them the flower is a great surprise, and often seems entirely disproportionate to the size of the plant. Some notable examples are *M. Pectinata*, *M. Echinus*, *M. Macromeris*, etc., while others bear a neat, star-like bloom in great abundance, that adds greatly to the appearance of the plant. Their home is in America, and comprises an immense stretch of country, the *M. Montana* being found abundantly on the low sand hills of the Canadian Northwest, and other members of the family being found as far south as Chili, South America. Several hardy sorts, resembling each other quite closely, are natives of the Northern States, and are all splendid bloomers, bearing large flowers in all shades of crimson and pink. Almost all of the finest and rarest sorts are found on the mountain sides. Some of them only rarely met with, after long and arduous search.

**Cultivation** The Mamillarias do best in a very sandy soil, about one-half coarse sand sifted from gravel, and one-half light loam. They are very easy to manage, in most cases seeming quite content wherever situated. However, if best results are desired, fresh growth, new spines, and bloom, the sunniest situation is the one for the Mamillarias. While growing they can be watered

freely, if in good drainage, but need rest in winter if bloom is expected. All of the varieties that increase by offsets are easily propagated by separating the little plants from the parent stem, and they generally have already formed roots when taken off. Growing from seed can be done, but is too slow except as an experiment, and the interest they excite as they gradually develop. The main supply has to be imported from their native homes, as no other sources can be depended on.

**No. 28. *M. Tuberculosa*** A good deal like *M. Stella* Aurata in manner of growth, only stems are stouter, and spines are white. Clusters freely, and blooms continually. Flowers, lilac, about one inch across. One of the best Texas Mamillarias. Coming from the region around El Paso.

Postpaid, small size, 40c; by freight or express at purchaser's expense. Medium cluster, 60c; large cluster, \$1.00; extra large specimen cluster, \$1.75.

**No. 29. *M. Goodrichii*** A handsome Mam. somewhat similar to the *M. Grahamii*, but has black central hooked fine spines, and grows taller, and has larger rose-pink blossoms in circle around the plant. A very dainty variety for bowl planting. Rare.

Postpaid, small size, 35c; medium size, 60c; full size, \$1.00.

**No. 30. *M. Meicantha*** Similar to *Heyderii*; has different bloom and spine formation.

Postpaid, small size, 50c; medium, \$1.00.

**No. 31. *M. Microcarpa*** Somewhat similar to *M. Grahamii*, but has softer spines and a different, less rigid appearance. Flowers are pale rose, and seed pods bright red. One of the finest Mamillarias in our collection. New and very scarce.

Postpaid, nice size, \$1.00; four for \$3.00.

**RESURRECTION PLANTS**—We can supply in large quantity to dealers. Write for prices.

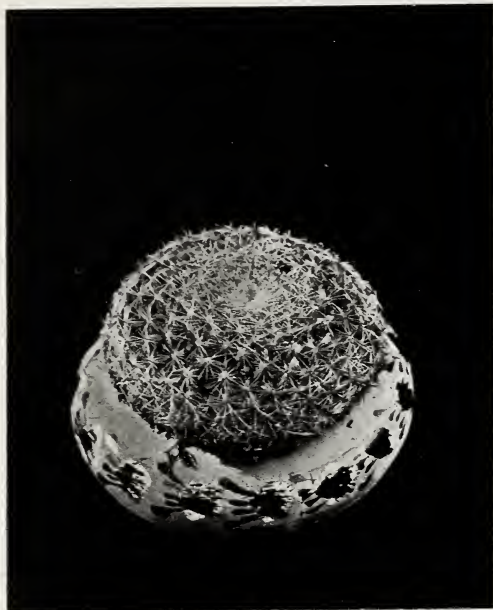


**M. Goodrichii**



**M. Tuberculosa**





M. Applanta

## No. 8. Cactus Candy

A rich delicacy, fresh from the desert. Made from the heart of cactus described at page 5 of this catalog. This desert dainty, 7 oz. size, packed in Mexican imported basket with reproduction of Aztec Calendar. Postage prepaid. \$1.35 each.



M. Microcarpa

**No. 32. M. Applanta** An easily grown sort from Texas and Northern Mexico, of flat cushion-like form. Flowers are white, striped with mauve, but the chief beauty is the bright red seed pod that comes at about the same time as the flower.

Postpaid, small size, 50c; medium, 75c; full size, \$1.00.

**No. 33. M. Arizonica** Northern Arizona, collected on the sides and tops of tremendous ravines. An exceedingly spiny sort, the stiff brown spines giving it a handsome appearance. Makes fine large clusters and bears a crimson flower  $1\frac{1}{4}$  inches across. Very scarce.

Postpaid, small size, 75c; by freight or express at purchaser's expense. Medium size, \$1.50; large size, \$2.00.

**No. 34. M. Dioica** Found at the extreme southwestern corner of the United States. One of the best sorts native to this country. Neat globular form, mostly single, with very prominent hooked central spine. Flowers cream colored and star-shaped, seed pods one inch long bright red. Very scarce.

Postpaid, \$1.00.

**No. 35. M. Grahamii** A very pretty species found in Arizona. Covered with a net-work of fine white spines and having a long black central spine, very slender and hooked at the end. A rarely seen plant in collections, but highly valued where obtained. Flowers a pale rose yellow. Star shaped.

Postpaid, small size, 35c; medium, 50c; large full size, 75c.

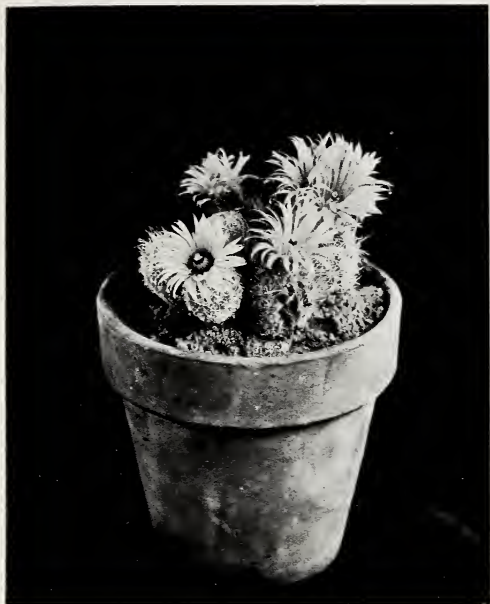
**No. 36. M. Scheerii** A very handsome plant of which there are two varieties, one has a central hooked spine, the other a short straight spine from the center of the long tubercles. It blossoms from the first of July to the tenth, and is very difficult to find unless in blossom. Very limited.

Postpaid, small size, 60c; medium, \$1.00; largest specimens, \$2.00.



M. Scheerii





*Coryphantha-Neo-Mexicana*

## No. 8. Cactus Candy

A rich delicacy, fresh from the desert. Made from the heart of cactus described at page 5 of this catalog. This desert dainty, 7 oz. size, packed in Mexican imported basket with reproduction of Aztec Calendar. **Postage prepaid. \$1.35 each.**

**No. 37. M. Radiosa** Is very rarely found. they are handsome little cluster varieties that blossom well.

**Postpaid, small size, 40c; medium, 75c; large, \$1.00.**

**No. 38. M. Corona** (*Coryphantha Sailca-ta*.) Same form as Scheerli. Has a large yellow flower, with red stripes toward center of petals. The flower is about 2 to 3 inches across center. Its unusual growth of forming small baby plants around the central large parent plant, makes a very pretty effect. Very rare.

**Postpaid, \$1.00.**

**No 39. Coryphantha-Neo-Mexicana** The finest plant in our collection. Grows in small clusters, the rose pink flowers are larger than the plant. Very rare and scarce.

**Postpaid, cluster, \$2.00.**

**No. 40. M. Heyderi** Same form as M. Applanta, but differs somewhat in having only the stout spines of the latter without the background of white laterals. Scarce.

**Postpaid, small size, 50c; medium, 75c; large, \$1.00.**

**No. 41. M. Macromeris** Of a loose growing appearance, owing to the great length of its tubercles, which support its very long black spines. Flowers are a fine purplish carmine and extra large. Found near El Paso, Texas, and in Northern Mexico. This plant objects greatly to being moved when growing and should be sent out in an almost dormant state and then set on dry sand in good sun to root, giving almost no water at all till roots form. It objects very strongly to water, and rots rapidly if decay sets in, being very soft in nature. With dry treatment makes a fine plant.

**Postpaid, small size, 75c; by freight or express at purchaser's expense. Medium, \$1.50; large cluster, \$4.00.**



**M. Radiosa**

**M. Macromeris**

**M. Radiosa**

## OPUNTIAS

The Opuntias, or "Prickly Pear Cactus," are of the class of Cacti most commonly met with in the counties which produce the spiny, succulent stemmed plants. They cover large fields with an impenetrable mass of their heavy or slender branching growth, affording sure and safe shelter to the reptiles that abound in the district, and which are perfectly safe from pursuit in their natural home.

**Culture** Almost all the Opuntias are of the easiest growth adapting themselves to nearly any soil they are given. If planted in heavy soil, however, they are more apt to rot off at the root if given too much water, the trouble being in the drainage. It is best on this account to use a good deal of sand in the compost, about half sand and half good loamy soil answering nicely. Put a lot of broken pots, stones, or charcoal in the bottom of the pots and when planted in this way they will stand quite liberal watering during the summer months. A few sorts require more care in watering than others, more especially the *O. Ursina*, which endures months of absolute drouth quite cheerfully, but sickens and rots almost immediately if given an overdose of water. Some of the heavier varieties make good grafting stock, but not as good as the *Cerei* or *Pereskia*.

**No. 42. *O. Arborescens*** Almost identical with *O. Lurida*, cylindrical stems one inch thick, branching freely and making fine tree-like specimens, flowers bright purplish pink. From Arizona and South into Mexico.

Postpaid, cutting, 25c; by freight or express at purchaser's expense. Small plants, 50c; medium size, \$1.00; large size, \$1.50.

**No. 43. *O. Neo. Arbucula*** Almost identical with *O. Arborescens*, but grows larger, bright purplish pink flowers.

Price, by freight or express at purchaser's expense: Small size, \$1.00; medium size, \$1.50; large size, \$2.50.

Cactus from seed is very interesting to grow. We can supply liberal package at 25 cents each or 5 for \$1.00, with instructions how to plant.



**O. Neo. Arbucula**



**O. Arborescens**



## No. 13. Cacti Seed

Sow seed in a shallow box or flower pot saucer, only slightly covering them with a sprinkling of sand. Moisten carefully, and lay about an inch of loose moss over them to shade the tender sprouts, never allowing direct sun heat to dry them out till they have taken good root. **Liberal packed, 25c; five for \$1.00.**

**No. 44. Mexican Tuberose** These come from the high table land of Central Mexico. They have tall, stiff stems, flowers pure white, single, true tuberose fragrance. Mother bulbs. **Postpaid, 15c each; \$1.50 per dozen.**

One dozen assorted decorated Mexican bowls for planting cacti, **\$3.50 prepaid.**

## No. 45. Miniature Collection

If you have only a little space and love to watch the odd things develop, try this lot of smallest size cacti. **Twelve, assorted, postpaid, \$2.00. Not named.**

## Desert Cacti is New Smart Plant in East

The desert cactus, a plant whose stiff formal outline suggests the cubistic shapes which characterize modernistic art, is a fashionable home ornament this season. These little plants are appropriately potted in Spanish pottery vases which are often perched on pyramid block flower stands.

In all the larger cities of the east many varieties of cactus are sold by florists and gift shops. Prickly pear, devil fingers and hedgehog bristle with tiny spines. Varieties which suggest prehistoric trees on a small scale are grouped with these in shallow bowls to form quaint Japanese gardens.

The cactus adapts itself naturally to the dry atmosphere of the modern steam heated house or apartment and unlike the house plant requires little water or attention. When given its weekly drink it pricks up its little spines responsively and seems almost like a grateful kitten rubbing itself against the person who feeds it.—Copyright, 1927, Standard Publishing Co.

**No. 46. O. Bigelowii** Arizona, one of the very finest cylindrical branching sort of Opuntias. It is thickly covered with very long clear yellow spines, the central being enclosed in a glistening yellow sheath.

**Price, by freight or express at purchaser's expense: Small size, \$1.00; medium size, \$2.00; large size, \$3.00.**

**We can ship cacti any month of year without danger of freezing.**



**O. Bigelowii**



**Mam. Grahamii**

## No. 47. O. Burbank Spineless

This variety has no spines, but has a large yellow flower, and large pear shaped fruit that is very delicious. This variety of Opuntias is very easy to grow. We supply large slab cuttings only. Start in pure sand, and do not water until starting to take root.

Postpaid, large slab cuttings, \$1.25 each.

## No. 13. Cacti Seed

Cactus from seed is very interesting to grow. We can supply liberal packages at 25c each or 5 for \$1.00, with instructions how to plant.

**No. 48. O. Ursina** The Grizzly Bear Cactus, found always in almost inaccessible portions of the Mohave Desert. The nearest rival of the OLD MAN CACTUS, having hair very plentiful, and often six inches long. Grows quickly, but will not endure water. Grows best in lime, sand, and broken stone, and kept almost entirely dry. Will stand great heat and long seasons of drouth. Yellow blossoms. Hard to secure.

Price, by freight or express at purchaser's expense, medium size, \$1.00; large, \$2.00.

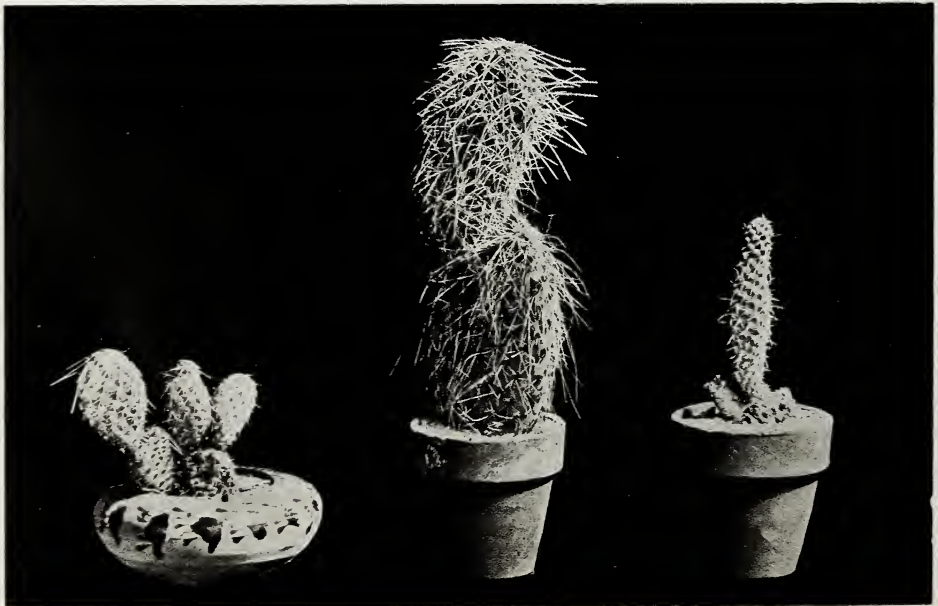
## No. 8. Cactus Candy

Made from the E. Wislizenii Cactus as shown on page 5. Very delicious and a delightful flavor. Put up in Cactus bowls.

7 oz. package, postpaid, \$1.35.



O. Burbank Spineless



O. Ursina

**No. 49. O. Fillipendula** Is a small flat procumbent variety that has a profusion of canary colored blossoms with seed pods. The flat leaf is covered with white spines that propagate readily from cuts.

Postpaid, small size, 25c; medium size, 50c.

**No. 50. O. Frutescens** Texas. Very slender stems, free branching, rapid grower, and good bloomer. Flowers pale yellow, followed by bright scarlet fruit, one inch long.

Postpaid, small size, 50c; by freight or express at purchaser's expense. Medium size, 75c; large size, \$1.25.

**No. 51. O. Mycrodasys** Northern Mexico, and extending into the Southern States. A very beautiful and much valued variety. The rounded joints are thickly dotted with golden tufts of short spines, in symmetrical rows, and are handsome at any stage of growth, even when the stems become old and woody. the spine tufts increase in size and retain their brilliancy of color. Grows to a large size. 2 to 3 feet high in masses. Flowers, lemon yellow; freely borne, followed by oval shaped fruit covered with the characteristic spine tufts. One of the best Opuntias.

Postpaid, small size, 50c; by freight or express at purchaser's expense. Medium size, \$1.00; large size, \$1.75; extra large size, \$3.00.

**No. 52. O. Missouriensis** Small hardy sort, rounded joints, exceedingly spiny. Flowers yellow.

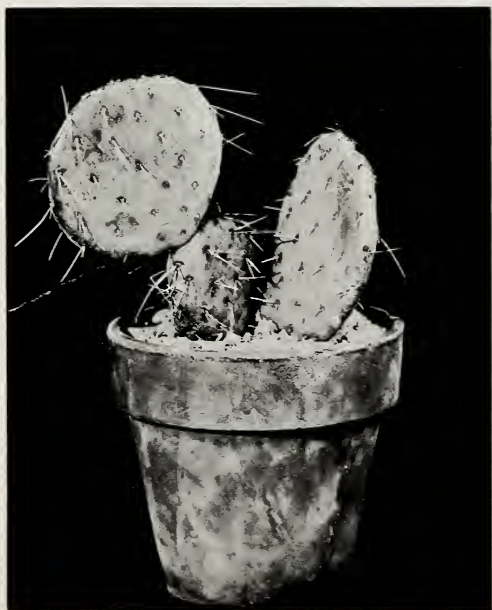
Postpaid, cutting, 25c; medium size, 75c.

**No. 53. O. Mycrodasys Cristata** A Cristata form of the Mycrodasys of very peculiar like growth. These are beautiful plants when in this form of a coxcomb like growth. Stock extremely limited, as we find a leaf or rooted plant only occasionally.

Postpaid, leaf cutting, \$1.00; rooted plants, nice size, \$3.50.

As a window display, or for an attraction in a restaurant, flower store, hotel or office, a collection of Cacti, in large specimen sizes, is unique, and commands instant attention.

We can ship cacti any month of year without danger of freezing.



O. Missouriensis



O. Mycrodasys Cristata





A Box of Cactus Candy

**No. 8. CACTUS CANDY**

**A Rich Delicacy**  
**Fresh from the Desert.**

Made from the heart of cactus described at page 5 of this catalog. This desert dainty, 7 oz. size, packed in Mexican imported basket with reproduction of Aztec Calendar.

**Postage prepaid, \$1.35 each**

**No. 54. Agave Stricta** Is a palm like hardy plant that you will like.

Price, by freight or express at purchaser's expense: Small size, 50c; medium, \$1.00; large, \$1.50; extra large specimen, \$4.00.

**No. 55. The Dasylliron Serrafolia**

Is a most attractive plant, growing to a large size and has a showy blossom plume in June.

Price, by freight or express at purchaser's expense: Small size, 50c; medium, \$1.00; large, \$1.50; extra large specimen, \$5.00.

**AGAVES**

(Century Plant). Is much used for massive effect as ornamental lawn decoratives or for contrasts in Cacti bedding.

**No. 56. A. Americana** Price by freight or express at purchaser's expense: Small size, 50c; medium, \$1.50; large, \$5.00.

**No. 57. A. Americana Variegata**

Price by freight or express at purchaser's expense: Small size, 50c; medium size, \$1.50; large size, \$5.00.

**No. 58. A. Applanata** One of the most beautiful Agaves grown.

By freight or express at purchaser's expense: Medium size, \$2.00; large size, \$4.00.



Agaves Stricta



Agaves Americana

## HEN AND CHICKENS

**No. 59. Sempervivums** The old - fashioned hen and chickens of our grandmother's gardens. Sometimes called house-leek. There are two classes, low growing, rosette forms that are hardy for outdoor rockeries, and taller tree form, that need indoor quarters in cold weather. Hardy sorts. We handle only the low growing varieties.

Postpaid, 25c each or \$2.50 per dozen.

**No. 60. Occatillos** (Fouquieria Splendens) Very handsome for pot plants and rockeries; has handsome red blossom spikes in March and April, then the plant leaves out making a decorative plant. The plant is also called Candlewood, Coach Whip and Jacob's Staff. Occatillos shown to the right.

Price by freight or express at purchaser's expense: Small size, 50c; medium size, \$1.50; large size, \$2.75; extra large specimen, \$5.00.

## MEXICAN HAND-PAINTED CACTI BOWLS

These bowls are especially made by hand, for the growing of Cacti by the Mexican natives of this section. They are hand painted and are very attractive, the coloring and designs being original and unique. Cacti will thrive better in this ware than in ordinary pottery or crockery.

Prices without plants: 4-inch size, 50c; 6-inch, 75c; 8-inch, \$1.00; 10-inch, \$1.50; by freight or express at purchaser's expense.



Occatillos

## DELIGHTFUL CACTI SELECTIONS

**No. 62. \$1.00**

For three cacti in hand painted bowl.

**No. 63. \$2.00**

For four larger cacti in Mexican hand decorated bowl.

**No. 64. \$3.50**

For seven selected cacti in six inch bowl, Mexican made and decorated.

**No. 65. \$5.00**

For ten of our choice cacti in eight inch Mexican decorated bowl.



Mexican Hand Painted Cacti Bowls





Yucca

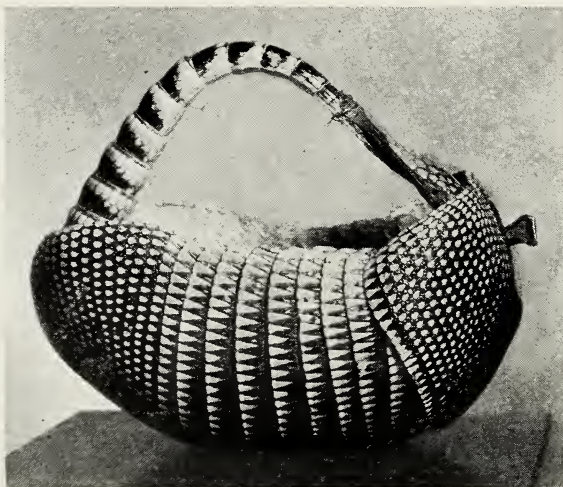
## The Yuccas

Are as decorative as a Palm, and more hardy, making a grand display in the spring with its handsome spikes of waxy blossoms. Can furnish all sizes of plants.

Postpaid, small size, \$1.00; by freight or express at purchaser's expense. Medium size, \$1.50; large size, \$2.50; extra large size, \$4.00.

## TO ART LOVERS

In our southwest live many obscure, but meritorious, creators of desert art in oils. We, too, claim this country as the home of several painters of note whose creations are very much sought after. Here, young and old are striving to place on canvas the entrancing scenes and characters around them. Should you possess a longing for an oil, depicting desert scenery, Indian life, flora, and will advise us as to the amount you have set aside to expend, we will seek for a commendable study. Upon receipt of the sum you wish to pay for one of these studies, we will either promptly send you same, or return your funds. An oil, depicting life in the great southwest, is forever gripping, an everlasting joy. Price per study ranges from \$35.00 to \$1,000 or more each.



Armadillo Basket

## The Armadillo

The shell pictured above was once the back of a curious animal found among the hills and on the plains of West Texas and Old Mexico. It is protected by a shell of armor, which is fashioned into a basket, the tail being bent and attached to the head to form a handle. The shells vary in length, and are thoroughly cured. A plain shell basket, without lining, sells for \$2.25 each; lined with silk, it goes to you for \$4.95 each. This is an interesting and attractive novelty.

Two Republics Building  
El Paso - Texas



No. 65

Our Order No.

[illegible]





## No. 68. Genuine Texas Resurrection Plants

The Resurrection Plant grows in the wilds of the mountains of Western Texas. It is called by the Mexicans the "siempre vive," which means about the same as our English word "everlasting." This is because, although it frequently seems to be entirely dead, it quickly revives when it receives moisture. The plant will last for years. It requires no soil, no nourishment, no attention, other than to put it in a saucer of water whenever it is desired to revive it. Nice plants, each 10c; three for 25c, post-paid.

## WONDERFUL INDIAN DESIGN BRACELETS



- No. 69—Heavy silver Bracelet, full of Indian designs. Each, \$3.00.  
 No. 70—Study the legends on this one. Each, \$3.00.  
 No. 71—Unique, heavy and highly decorated. Each, \$4.00.  
 No. 72—A choice selection that will please you. Each, \$4.00.  
 No. 73—Dainty and neat. Each, \$1.25.  
 No. 74—Adds originality to your dress. Each, \$1.25.  
 No. 74A—A real delight for children for \$1.00.

Study the symbols below. Some appear on the bracelets. Translate the Indian meanings.



**THUNDERBIRD.** His presence is sacred as his power of good fortune and happiness are unlimited.

**SWASTIKA.** Good luck to the wearer.

**ARROW.** Protection when pointing toward center.

**ARROW.** War and driving away of evil spirit when pointing out.

**CROSSED ARROWS.** Friendship.

**SUN.** Happiness.

**RAIN.** Good Crops and plenty.

**TEEPEE.** Temporary Home.

**HOGAN.** Permanent Home.

**HOPE.**

**MARRIAGE.**

**ENTRAILS.** Nourishment to earth surface.

**MOUNTAIN.** Abundance.



**ARROW HEAD.** Alertness.

**SADDLE BAG.** Journey.

**EYE OF MEDICINE MAN.** Guidance and Watchfulness.

**RATTLESNAKE JAW.** Strength.

**FENCE.** Usually guarding good luck and happiness.

**RUNNING WATER.** Existence and life.



**SNAKE.** Defiance and Wisdom.

**LIASSO.** Captivity.

**MUSHROOM.** Fleetness.

**LEAF.** Bountiful wealth.

**SUN RAYS.** Constant Brightness.

**THUNDERBIRD TRACK.** Bright Prospects.

**HEAD DRESS.** Gayety.

**RAIN DROP.** Good Fortune.

**CACTUS FLOWER.** Sought after.



**LIGHTNING.** Be Cautious.

**PRAYER ALTAR.** Reverence and faith.

The Sky Blue Turquoise to the Indian is purity, faith and happiness.

These symbols and their definition have been gathered from Indians and Indian traders, there being no authentic history written on the subject.

## POTTERY



All of above are of Mexican design, some from Guadalajara, Old Mexico, and others made here. Some day we will print for you a set of pictures showing all our friends how primitive the methods are by which these beautiful articles are produced. We have many times stood in amazement before designers of pottery and wondered how it was possible for human hands to put such grace and symmetry into their work.

**No. 75. Water Bottle.**

Mexican ware. Appealing to Art Lovers. **\$3.50 each.**

**No. 76. Aztec Design Pottery.**

Much appreciated—very interesting. **\$3.50 each.**

**No. 77. Mexican Pitcher.**

Something that will always be admired on your shelves or tables. **\$5.00 each.**

**No. 78. Water Bottle.**

Notice this closely. A fine example of Mexican patience in design and coloring. **\$4.50 each.**

**No. 79. Aztec Pottery.**

Another Aztec Design Pottery piece that could well grace any table anywhere at **\$7.50 each.**

**No. 80. Cactus Bowl.**

Mexican Hand Made Cactus Bowl. **35c each.**

**No. 81. Cactus Bowl.**

Mexican Hand Made Cactus Bowl. **55c each.**

**No. 82. Cactus Bowl.**

Mexican Hand Made Cactus Bowl. **65c each.**

**No. 83. Cactus Bowl.**

Mexican Hand Made Cactus Bowl. **\$1.00 each.**

**No. 84. Cactus Bowl.**

Mexican Hand Made Cactus Bowl. **\$1.50 each.**

**No. 85. Mexican Sombrero.**

Made in clay. Fine, for **40c each.**

**No. 86. Mexican Made Sombrero.**

(Small size). Made in clay, nice keepsake, **35c.**

**No. 87. Mexican Made Sombrero.**

(Dwarf size). **25c each.**

**No. 88. Aztec Design Pottery.**

Small select piece of Pottery. **\$1.00.**

**No. 89. Jardiniere.**

Dwarf Mexican made Jardiniere. **40c.**

**No. 90. Water Bottle.**

Dwarf Mexican made Water Bottle. **40c.**

**No. 91 and 92. Candle Sticks.**

Dwarf Mexican made Candle Sticks. (Pair), **90c.**

## Description of Articles Illustrated on Outside of Back Cover of this Catalog.

### No. 93. Mantilla

My Esteemed Friends: Do you not think this a beautiful mantilla? The colors are delightful to the eye—a blending of the lights in the sky above with all wonderful things growing around me. I love it. The gentlemen—they love it, too, and it is for them I wear it and receive so many compliments. May I pick one out for you, 54 inches square with heavy hand knotted fringe, full of color, at the price of \$45.00. The number of this article is 93. You will always admire it. So will your friends. Please write the Mexican Trading Company here and they will very carefully make selection for you, should you desire this, or Mantillas priced for less. Assorted colors too.

Most sincerely, Carmalita.

P. S. Please notice the beautiful scarf, No. 94, embroidered, with hand made fringe on heavy crepe de chine. Size 72x20 all colors. A fine purchase at \$8.75.

You must also view the Zerapes, Nos. 95 and 96. The first one comes from the State of San Louis Potosi, and the other from the State of Oaxaca in Old Mexico. There they give pleasure in thousands of homes for garments and also for other decorations. In the United States you ladies and gentlemen take great pleasure in decorating tables, pianos, couches, chairs, and floors with them. No. 95 Zerape, size 40x80 inches, sells for \$20.00 each, and No. 96 Zerape, size about 57x74, sells for \$25.00 each. Please write us if interested in other sizes. Some lower and others high priced.

No. 97 in above setting is interesting. This is one of our cactus collections, is very pleasing and highly decorative. A constant joy for years to come. Priced at \$3.50 to you.

### No. 98. A Wonderful Vase

Unique—an echo from the past—a duplication of some of the ancient Aztec grandeur. No particular design can be guaranteed for each vase is an individual inspiration of the artist. Price, \$6.00.

### No. 99. Chairs from Old Mexico

This type of chair from Tlaquepaque, Old Mexico, old as the ages, has seated grandees, noblemen, peons, for centuries. It's just the type of chair, because of its intriguing origin and antiquity, to fit into a den or home where original things prevail. It and the companion piece, table No. 100, stand out wherever placed. Strong, sturdy, durably made of Mexican wood and pigskin with burned-in designs. Chairs, \$20.00 each. Tables, \$22.00 each. Both of these articles are made very irregularly, the indelible stamp of hand work. Machinery might be used, we suppose, but the individuality of both articles would be lost.

### No. 101. Mexican Lucky Stone

Very alluring to the eye. Full of fascinating color. Presumed to bring good luck. Unmounted, from \$1.50 up. Extra for ring mounted in silver \$3.00, in gold \$6.50. Extra for mounted stick pins, silver \$2.50, gold \$4.50.

### No. 102. Mexican Brilliant

Dazzling in brilliancy, pure white. Very close imitation of a diamond, and cut with the same facets. The unmounted stone from \$1.50 up. If you desire mounted, add \$3.50 for silver mounting, and \$6.50 for gold mounting. For stick pins add \$2.50 for silver mounting, and \$4.50 for gold mounting.

### No. 103 (Plain Opal)

### No. 104. (Fire Opal)

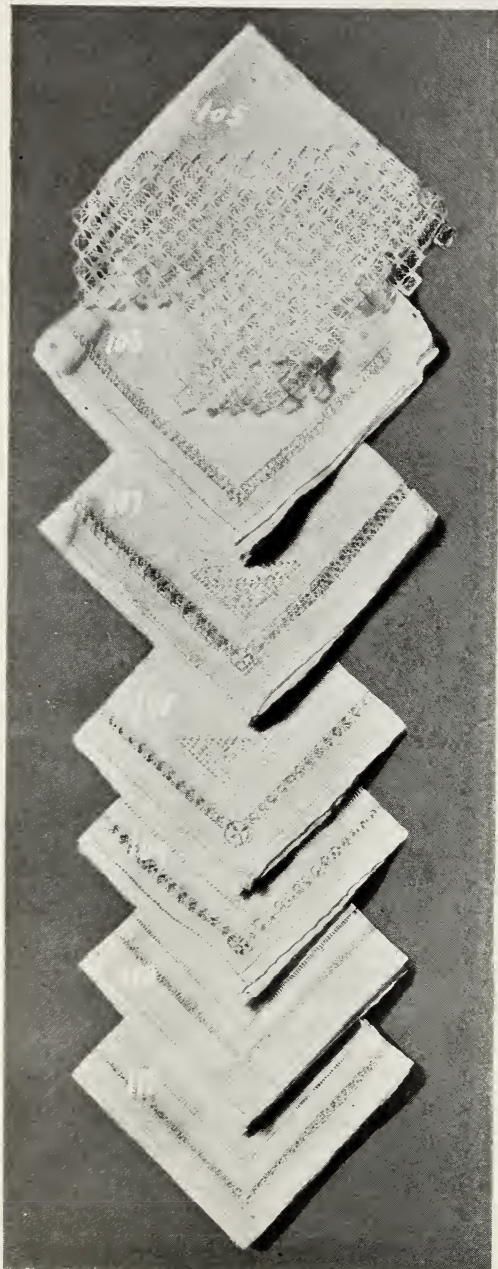
Opals. Rich and dainty. Wonderful color blendings can be found in opals. Some carefully selected without fire from 25c to \$1.00 each. More select lot, full of fire and coloring, from \$1.00 to \$50.00 each. Should you desire to purchase a fire opal send us the amount you wish to spend and we will have Mr. Lombardi make an individual selection for you.

Be sure and send correct size of ring, and state whether for man or woman.

All of our mountings are done by Mr. Lombardi, an artist in his line. You can not help but be pleased with his work.



# MEXICAN DRAWN WORK HANDKERCHIEFS



Unlimited patience—a natural aptitude for the work—these two are essentials for the reproduction of Mexican drawn work. The handiwork of the native Mexican cannot be excelled. A beautiful selection of handkerchiefs.

No. 105. A nice example of patience and art. \$1.25 each.

No. 106. Neat, dainty, to you at \$1.00 each.

No. 107. Pleasing, refined. 75c each.

Nos. 108 and 109. You will appreciate these drawn work articles. 75c each.

Nos. 110 and 111. Exquisite drawn work on the best of linen. Lovely designs at \$1.50 each.

## TERMS:

Prices given includes packing and boxes. Small parcels will be sent by mail, prepaid and larger parcels will be sent by express or freight at customer's expense.

## REMITTANCES

Send money by express money order, post-office order, bank draft, registered letter or check. Do not send stamps unless unavoidable, as they often become wet and stick to the order, destroying them or causing a lot of trouble. But if necessary to do so, send two cent stamps, as we can use them of that denomination.

## TERMS CASH

Doing business over such an immense territory, and selling at the lowest prices possible it is impossible to give credit, as we would have to ascertain the standing of every customer asking it. Please do not ask it. Our rule is cash with the order.

## REFERENCES

We refer by permission to the El Paso National Bank, the postmaster or agent of the American Express Company.

Exhibition Plants always on hand. Prices given with full description on application. Prices in this catalogue cancel all previous offers.

Address all communications, and make all money orders payable to Mexican Trading Company.

**MEXICAN TRADING COMPANY**  
TWO REPUBLICS BUILDING  
EL PASO, TEXAS



## FEATHER CARDS

One of the most interesting collections in our catalog is exhibited here.

We are informed that the art of feather decorating was known to the ancient Aztec race long before the time of the Spanish Conquest. In this the native Mexican has always excelled. It is indeed difficult to reproduce for you in black and white the rich feather coloring that appears on cards illustrated on this page. Many use the smaller ones for unique place and gift cards. Many ladies glass over the largest number displayed here and frame the same for use as a serving tray. These trays always excite great comment. Prices for articles are as follows:

- No. 112.** Rich colored hand made feather card,  $3\frac{1}{2}" \times 5\frac{1}{2}"$ . A delightful gift card. Each, 50c.
- No. 113.** Depicting the start, fight and finish of a Mexican cock fight. Birds look natural enough to crow. An interesting decoration. Size  $4\frac{1}{2}" \times 14"$ . Each, \$2.00.
- No. 114.** Real dainty, highly colored feather work, suitable as place and gift cards  $2\frac{1}{4}" \times 3\frac{3}{4}"$ . \$2.50 per dozen.
- No. 115.** Real dainty, highly colored feather work, suitable as place and gift cards,  $1\frac{1}{4}" \times 2\frac{1}{4}"$  at \$2.00 per dozen.
- No. 116.** Rich feather card, dark background. Ideal for gift cards, size  $4" \times 5\frac{3}{4}"$ . 75c each.
- No. 117.** Another wonderful example of Mexican hand feather work, highly attractive for wall hanging,  $4\frac{1}{4}" \times 12"$ . Each, \$1.75.
- No. 118.** Our largest number in this line. Size  $8\frac{1}{2}" \times 16\frac{1}{2}"$ . With a mat behind this decoration, can be mounted for a serving tray background, or takes the place of a painting for wall decoration. Each, \$3.00.





Description and prices on above articles appear on page 23 of catalog.